

Jim Convertino

Director - Professional Athletes & Entertainers
Insurance Solutions Practice

PROFESSIONAL ATHLETES & ENTERTAINERS



A Division of McGowan Insurance



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Jim is the Director of the Professional Athletes & Entertainers Practice for McGowan PAE. He specializes in offering customized personal insurance solutions for professional athletes, entertainers, Family Offices, directors, TV and movie producers, screen writers, ballclub owners, front office personnel, coaches, and ultra high net-worth individuals. He also provides his clients with unique insurance protection for their Foundations, NIL liability and property exposures for high school and college athletes, celebrity appearances, shell corporations, commercial endeavors, singing tours, television and movie productions, unique collections, disability and life insurance, LLCs, charity events, sports camps, and websites.

Jim's approach identifies coverage gaps while managing personal and commercial risks to protect his clients' unique liability and property exposures.

He has thirty-five years experience in insurance consulting on behalf of clients in the professional sports and entertainment fields and has been an invited panelist and speaker at various universities and seminars. Jim is a member of the Sports Lawyers Association and on the Cleveland Advisory Board of The Concussion Legacy Foundation.

He is a graduate of Siena College in Albany, NY with a Bachelor of Arts Degree in Political Science.

Jim is a Board member and volunteer for Meals on Wheels Cleveland West, participates in the Men's Senior Baseball League and resides in Rocky River, Ohio.